


Shyam Sunder Narang

Ex. General Manager,
Indian Overseas Bank

 Rohini, National Capital Territory of Delhi

 91.9088224755

 shyamnarang6@gmail.com

TRAINING & CERTIFICATIONS

- CAIIB
IIBF, 1986
- Certified Independent Director
Indian Institute of Corporate Affairs, 2024

SKILLS

1. Team building
2. Strategic planning
3. Decision-making skills
4. Leadership development
5. Performance management
6. Project management

LANGUAGES

English

Hindi

Punjabi

PERSONAL INFORMATION

Birthday
25/04/1964

Gender

PROFILE • ABOUT ME

- Certified Independent Director empanelled with IICA
- Having 40 yrs of Banking Sector Experience
- Worked in various capacities in field & Corporate level in one of the reputed Public Sector Bank
- Retired on superannuation as Corporate General Manager.
- Having in depth knowledge of Liability as well as Asset portfolio of Banking Industry .
- Design & implement various policies & products of Liability & Asset portfolios to increase business to retain existing customers as well as to garner new customers base.
- Served as Mentor to junior team members .
- Built and maintained loyal, long term customers relationship.
- Promoted revenue by analysing profitability and metrics.
- Being Corporate head of Retail credit, customer service, Marketing , implement innovative schemes to increase business base & customers base.
- **Being Nominee Director for 2 yrs in the Board of Director of Odisha Gramya Bank, Bhubaneswar, ensure good governance & implement innovative schemes to improve Bank' businesses.**

EDUCATION

Commerce, Bachelor of Commerce, Graduated, June 1983

Hindu College Rohtak

M D University Rohtak

Rohtak, Haryana

Accountancy & Business Statistics , Master of Commerce, Post Graduate, July 1986

Institute of correspondence studies, Jaipur

university of Rajasthan

Jaipur, Rajasthan

WORK EXPERIENCE

April 2022 - April 2024

Chennai, Tamil Nadu

General Manager

Indian Overseas Bank

Male

Marital Status

Married

Father's Name

Mr. Tek Chand

Nationality

Indian

Address

B 174

Farmer Apartment, Sector

13 Rohini

Rohini - 110085

National Capital Territory of

Delhi

1. Being Corporate Head of Retail Credit, Customer Service , Planning & entire liability portfolio of Bank, formulated innovative schemes/products which were appreciated by Board of Directors.
2. Set Growth Targets for entire liability & asset portfolio of Bank with Apporval of Board of Directors.
3. Growth in Retail credit as well as CASA was above the industry level.
4. Conducted regular performance reviews and provided constructive feedback to direct reports in order to drive professional development.
5. Developed and implemented employee training programs to enhance team performance and communication.
6. Conducted regular performance reviews and provided constructive feedback to direct reports in order to drive professional development.
7. Collaborated with Board of Directors to develop and execute strategic initiatives to drive business growth.
8. Ensured compliance with industry regulations and company policies through regular audits and training programs.

August 2019 - May 2020

Bhubaneswar, Odisha

Nominee Director

Odisha Gramya Bank

1. Conducted regular performance reviews and provided constructive feedback to direct reports in order to drive professional development.
2. Ensured compliance with industry regulations and company policies through regular audits and training programs.

June 2023 - April 2024

Bhubaneswar, Odisha

Nominee Director

Odisha Gramya Bank

-Suggest & ensure implementation of new innovative retail credit products.

- Introduce new OTS schemes to reduce NPA & increase profitability & capital.
- Provide guidance to Top Management for improvement in Assets side.
- Provide inputs to increase profitability.
- In resultant OGB came out from PCA.



CAREER HIGHLIGHTS

1. Managed multiple high-profile client accounts, exceeding performance goals and earning recognition from senior management.

2. Oversaw a major organizational change initiative, ensuring smooth transition and minimal disruption to operations.
3. Received accolades for outstanding leadership and problem-solving skills in managing complex projects.
4. Implemented innovative strategies that led to a significant increase in customer satisfaction ratings.
5. Served as a mentor to junior staff members, fostering their professional growth and development.



DECLARATION

I, Shyam Sunder Narang , hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

Rohini, National Capital
Territory of Delhi
09/06/2024

Shyam Sunder Narang